



CAPITA Real Estate and Infrastructure at MIPIM 2018

Creating places where people prosper

Capita Real Estate and Infrastructure with GL Hearn are pleased to be hosting a full programme of formal and informal events with investors, developers, cities and UK Government at this year's show. Please join us at our events or meet our team at the London Stand. You can also find our team supporting the Manchester City Stand and at the West Midlands Combined Authority Pavilion.

Tuesday 13 March

10.00am – Networking breakfast with Estates Gazette

Location: Salon Croisette, Palais des Festivals

10:15 – Keynote: UK Cities: Future of Real Estate

10:25 – What is driving investment opportunities in the UK? What are the criteria for investment decisions?

Chair: Damian Wild, Editor, Estates Gazette

Panellists:

Jon Collins, Leader, Nottingham City Council
Deborah Cadman, Chief Executive, West Midlands Combined Authority
Pat Ritchie, Chief Executive, Newcastle City Council
Sir Nigel Knowles, Chairman, Sheffield City Region LEP
Joanne Roney, Chief Executive, Manchester City Council
Richard McCarthy, Senior Director, Strategic Services, Capita plc

11:05 – Technology & Innovation: Role and impact in City development

Richard McCarthy, Senior Director, Strategic Services, Capita plc

10:00 –10:50 - Investible Infrastructure

Location: Department of International Trade, UK Pavilion

Real estate and infrastructure are truly symbiotic. Real estate involves the places in which people live, work and play, and infrastructure and in all senses, knits together housing, economy, growth and government.

Speakers:

Cllr Susan Hinchcliffe, Chair, West Yorkshire Combined Authority
Andy Street, Mayor, West Midlands Combined Authority
Paul Clark, Chief Investment Officer, The Crown Estate
Liz Peace, Chair, Old Oak and Park Royal Development Corporation
Frank Rogers, Acting Chief Executive, Liverpool City Region Combined Authority
Paul Clark, Head of Development, GL Hearn

11:30 – 12:15 -The Power of Partnership:

Salford's Smart New Neighbourhood

Location: Manchester Pavilion

Chair: Andy Burnham, Mayor, Greater Manchester

Speakers:

Paul Dennett, Mayor, Salford City Council
Shelagh McNerney, Head of Development, Salford City Council
Phil Cusack, Committee Member, University of Salford
Iain Jenkinson, The North West Evergreen Fund
Jon Matthews, Director, 5plus Architects

2:30pm - 3:30pm - Northern Lifestyle

Location: Manchester Pavilion

The North of England is a world class location boasting a history rooted in both tradition and modernity. It is home to 15 million people of diverse backgrounds and beliefs, and to some of the best universities in the world. These cities are places of choice. They offer high quality of life, affordable lifestyles, and easy access to all the north has to offer. In this session we look at what the five cities are doing to showcase northern lifestyle, prepare for population growth, and translate that growth into an advantage.

Hosted by Cllr Sir Richard Leese, Leader of the City of Manchester

Moderated by Prof Greg Clark, The Business of Cities

Panellists

Cllr Judith Blake, Leader, Leeds City Council
Steve Rotheram, Metro Mayor, Liverpool City Region
Pat Ritchie, Chief Executive, Newcastle City Council
John Mothersole, Chief Executive, Sheffield City Council
Deborah McLaughlin, Managing Director, Real Estate Projects, Capita Real Estate and Infrastructure

Wednesday 14 March

9:00am – 12.00 noon - LandAid MIPIM Tennis Classic
Location: Cannes Tennis Club, 11 Rue Lacour (behind the Martinez)

Enjoy a morning of hospitality and support **GL Hearn's Anne-Marie Kesselman** who is competing to raise money for LandAid.

09:30am - The role of the university campus in London
Location: London Stand

The panel will consider the real estate aspects of how campuses sit into their areas, how they are growing and how they provide better bespoke student accommodation. How do campuses provide spaces for both professors and students, who demand different kinds of space?

Chair: Debbie Whitfield, Deputy Chair, New London Architecture

Panellists

Andrew Carter, Chief Executive, Centre for Cities
Rosanna Lawes, Executive Director of Development, London Legacy Development Corporation
David Partridge, Managing Partner, Argent
Stewart Murray, Head of Development Group, GL Hearn

11:00am - 11:45am - Public Sector Housing Delivery
Location: London Stand

In this session, the panel will focus on the future of public sector housing delivery in the capital. What is the role of modular housing in the delivery of new homes for London? What more can we do about the construction skills crisis?

Chair: Katie Kopec, Principal Adviser - Regeneration and Development, London and Partners

Panellists

Pat Hayes, Managing Director, BeFirst
Geoff Pearce, Executive Director of Regeneration & Development, Swan Housing Association
Simon Powell, Assistant Director, Strategic Projects & Property, GLA
Jane Richardson, Assistant Chief Executive Growth and Regeneration, LB Bexley
Brendan Sarsfield, CEO, Peabody
Paul Clark, Development Director, GL Hearn

6pm - 9pm

Client reception for Capita Real Estate & Infrastructure and GL Hearn (invitation only)

Thursday 15 March

10:30am - 11:00am - Placemaking
Location: London Stand

Chair: Jackie Sadek, Chief Executive, UK Regeneration

Speakers

Carolyn Dwyer, Director of the Built Environment, City of London Corporation
Simon Harding-Roots, Executive Director, Major Projects, London Estate, Grosvenor
Jules Pipe, Deputy Mayor for Planning, Regeneration and Skills
James Saunders, Chief Operating Officer, Quintain
Stuart Baillie, Head of Planning (London and South East), GL Hearn

11.30am - 12.15pm - Future Homes: People | Progress | Place | Planet
Location: Manchester Pavilion

The session will explore smart innovative design-led housing and how we can create an excellent customer experience in the future.

Chair: Martin Hilditch, Deputy Editor, Inside Housing

Panellists

Tom Bloxham MBE, Chair, Urban Splash
George Clarke, Architect and Broadcaster
Deborah McLaughlin, Managing Director, Real Estate Projects, Capita Real Estate and Infrastructure
Nick Walkley, Chief Executive, Homes England

3.30pm – 4pm - Planning for 10 million people
Location: London Stand

This session will hear from a handful of experts who will discuss how London might provide enough accommodation for the expected growth in population. The discussion will cover key issues such as tall buildings, opportunity areas, the suburbs, town centres, station sites, and the role of central London.

Panellists

Stuart Baillie, Head of Planning (London and South East), GL Hearn
Paula Carney, Director, WYG Planning Ltd
Ken Dytor, Founder Director, Urban Catalyst
Paul Finch, Editorial Director, Architects Journal (Co-Chair)
Victoria Hills, Chief Executive, Old Oak and Park Royal Development Corporation
Steve Kennard, Director of Regeneration, Hadley Property Group
Peter Murray Chairman, New London Architecture (Co-Chair)
Shevaughn Rieck, Partner, Farrells

Meet our MIPIM team



Alastair Crowdy
Head,
Real Estate
Advisory



Shaun Andrews
Strategic
Director



Deborah McLaughlin
Head of Real
Estate Projects



Paul Clark
Development
Director



Richard McCarthy CBE
Senior Director,
Strategic Services



Stewart Murray
Head of
Development
Group



Jon Taylor
Director, Project
Management



Martin Kelly
Director,
Land Planning



Tony Greville
Director, Head of
Residential Land
Agency



Ben Wrighton
Planning Director,
Head of Commercial
Planning



Richard Kitching
Development
Director



Blair Mayne
Director, Project
Management



Stuart Baillie
Director
Residential
Planning



Andrew Bradshaw
Head of Residential
Planning
Manchester



Graeme Tully
Planning, Development
and Regeneration Director



Neil Pickering
Development
Director



Jon Pinkerton
Development
Consultancy
Director



Beckie Joyce
Project Director,
Real Estate Projects



Alexandra Cousins
Director of Business
Development,
Capita plc



Kevin Marriott
Head of Sales &
Marketing



Anne-Marie Kesselman
Head of
Marketing

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