

# The Cloud Continuum

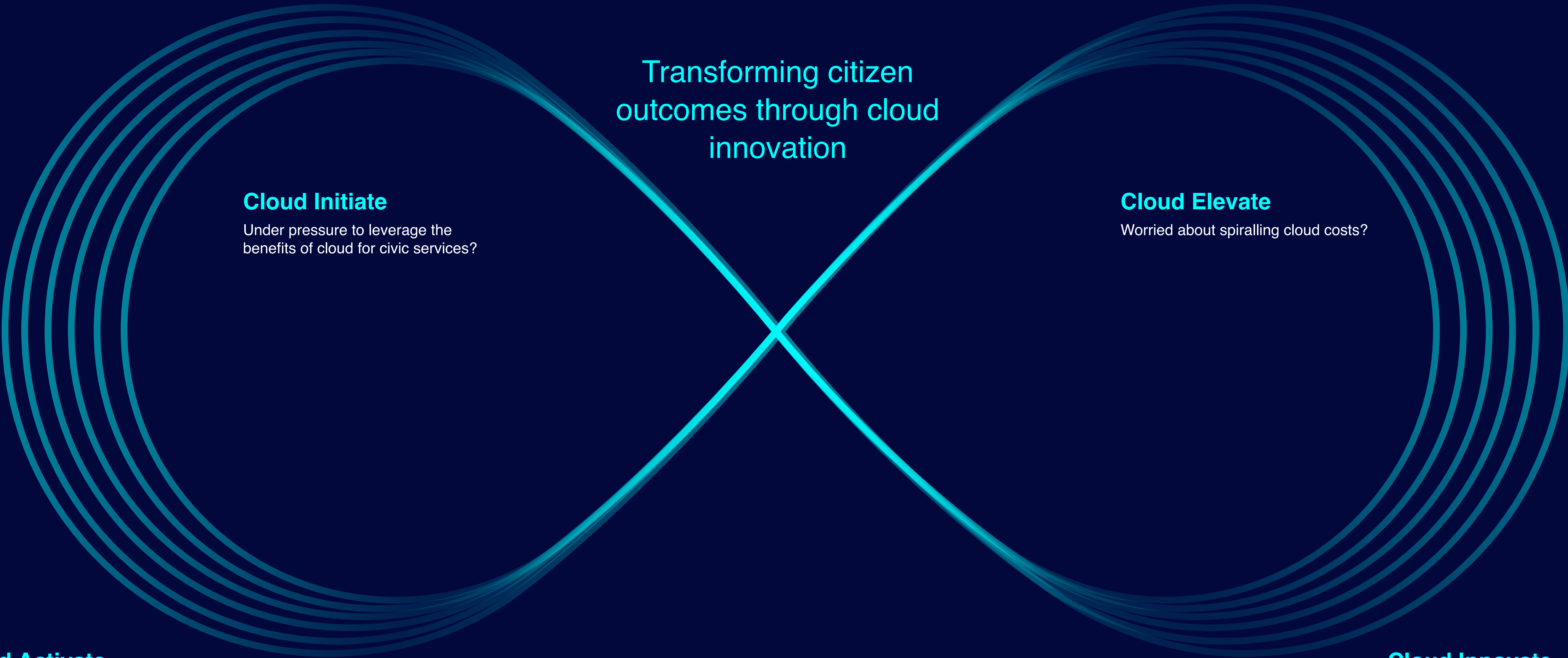
Deliver consistently better citizen services with a long-term digital strategy.

Our flexible optimisation and innovation framework is designed to help you accelerate the roll-out of innovative services, lower risk, and maximise efficiencies.

Enhance and support an innovation mindset, while maximising your investment – with the right blend of heritage IT, on-premise, public and private cloud for your needs.

Discover the transformative benefits of continuous digital evolution for your local government services

Find the stage of the journey you're at now and click through to discover truly transformative citizen outcomes...



Transforming citizen outcomes through cloud innovation

**Cloud Initiate**  
Under pressure to leverage the benefits of cloud for civic services?

**Cloud Elevate**  
Worried about spiralling cloud costs?

**Cloud Activate**  
Need specific cloud skills and experience to deliver a cost-efficient migration?

**Cloud Operate**  
Under pressure to demonstrate the outcomes of your cloud migration?

**Cloud Innovate**  
Keen to adopt a true innovation mindset – and bring new digital initiatives to life?

<sup>1</sup> McKinsey and Company / CIO dive  
<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019  
<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Initiate

## Your next step: DISCOVER YOUR VISION

Focusing on cloud migration is a key first step to start modernising. But you want truly transformative benefits that keep delivering well into the future.

And for that, you need a clear vision of how you want to transform your organisation, and a simple, smart strategy for how you can get there.

20%

Most organisations today are only 20% of the way into their cloud journey.<sup>1</sup>

Transforming citizen outcomes through cloud innovation

### Cloud Initiate

Under pressure to leverage the benefits of cloud for civic services?

### Cloud Elevate

Worried about spiralling cloud costs?

### Cloud Activate

Need specific cloud skills and experience to deliver a cost-efficient migration?

### Cloud Operate

Under pressure to demonstrate the outcomes of your cloud migration?

### Cloud Innovate

Keen to adopt a true innovation mindset – and bring new digital initiatives to life?

<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>



Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Initiate

## Building the highest levels of cloud-readiness

We'll assess, guide and help you align business and IT, delivering a high level migration plan, while working in granular detail to ensure every application and workload is optimised around cost, performance, security, compliance and resiliency.

- Best practice design
- Configure & Deploy
- Lift & Shift
- Re-factor
- Re-Platform

20%

Most organisations today are only 20% of the way into their cloud journey.<sup>1</sup>

Transforming citizen outcomes through cloud innovation

### Cloud Initiate

Under pressure to leverage the benefits of cloud for civic services?

### Cloud Elevate

Worried about spiralling cloud costs?

### Cloud Activate

Need specific cloud skills and experience to deliver a cost-efficient migration?

### Cloud Operate

Under pressure to demonstrate the outcomes of your cloud migration?

### Cloud Innovate

Keen to adopt a true innovation mindset – and bring new digital initiatives to life?

<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

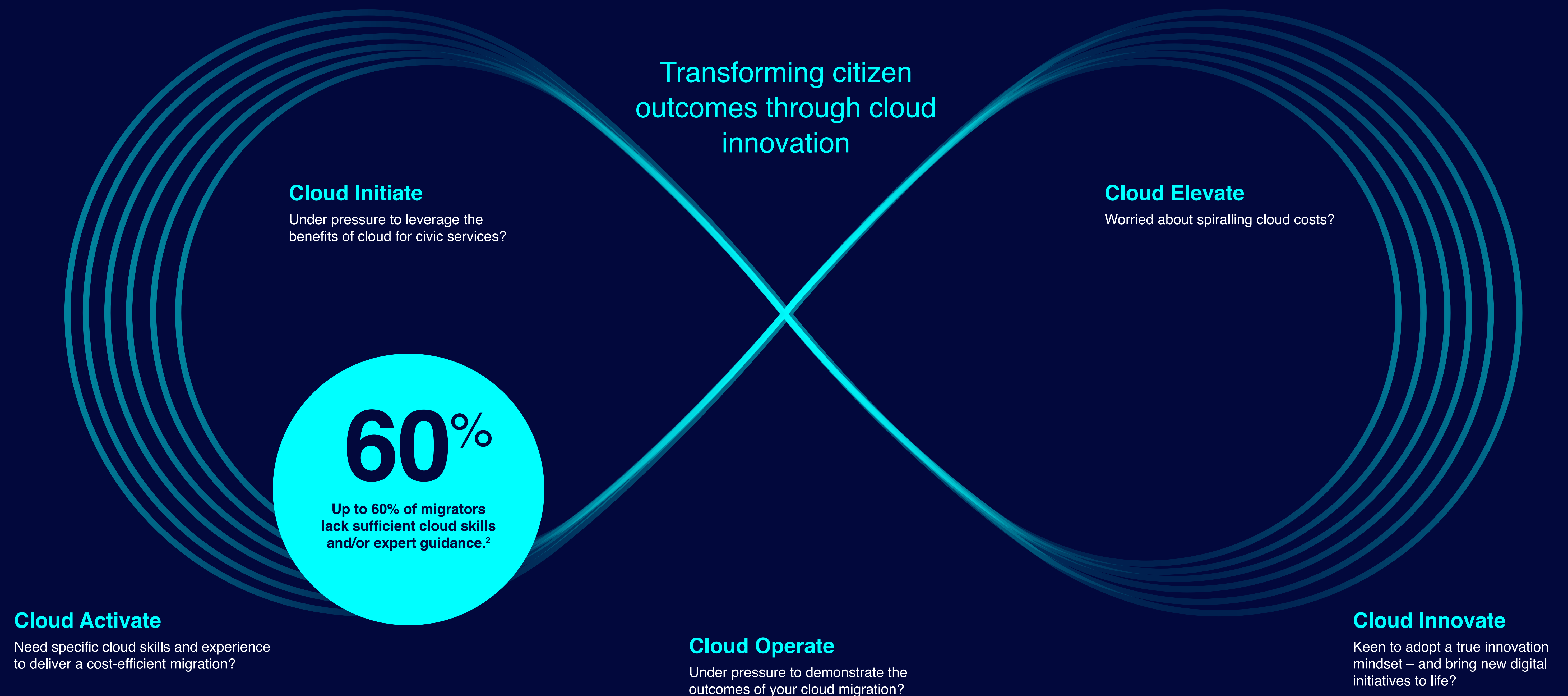
<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Activate

## Your next step: FOCUS ON SKILLS

The digital skills shortage is stalling 35% of migration journeys<sup>6</sup>. Delivering the right skillsets, training & capabilities for each step is key to transformative citizen services. A more cost-efficient approach is often to secure an expert partnership.



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>



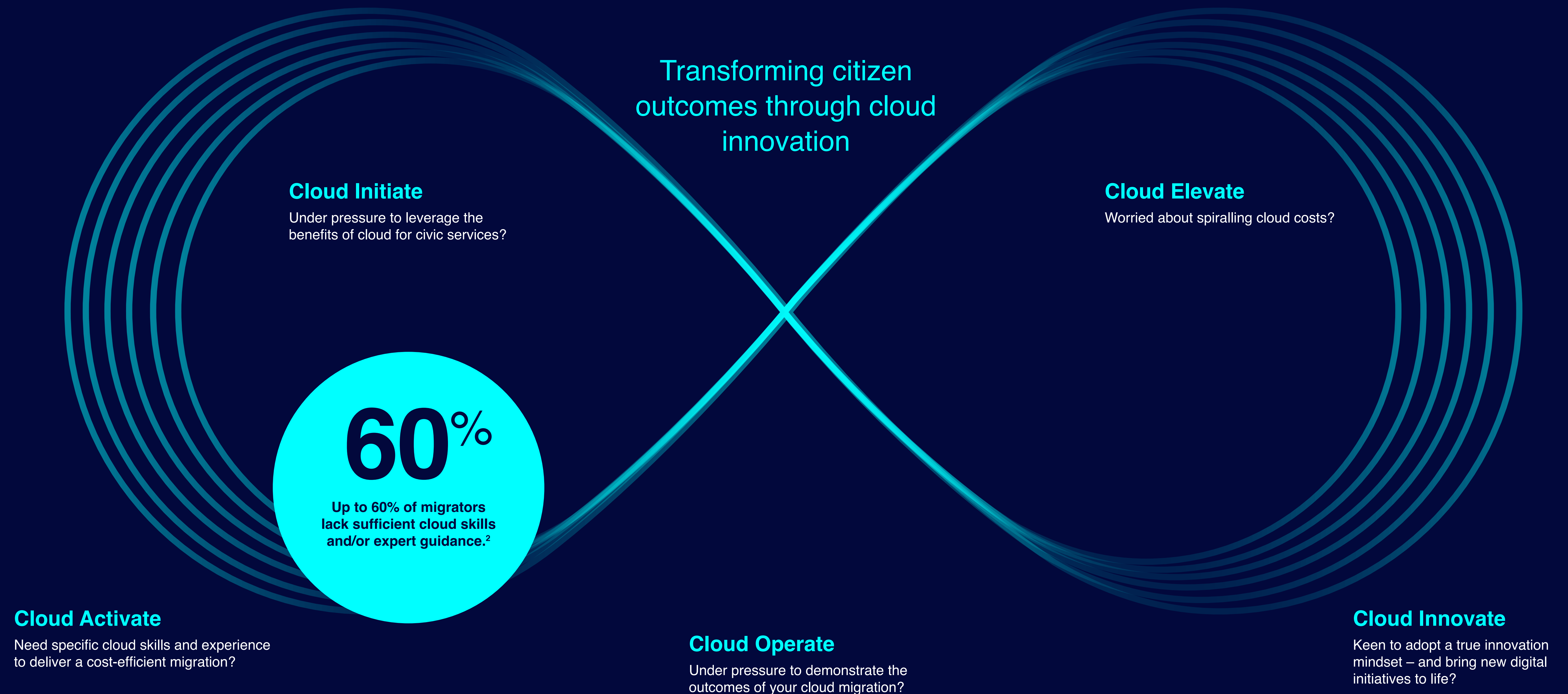
Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Activate

## Elevating migration planning, design and delivery

Gain access to a dedicated migration team with specialist project management, cloud migration and operational expertise to ensure a smooth transition with minimal disruption.

- Best practice design
- Configure & Deploy
- Lift & Shift
- Re-factor
- Re-Platform



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

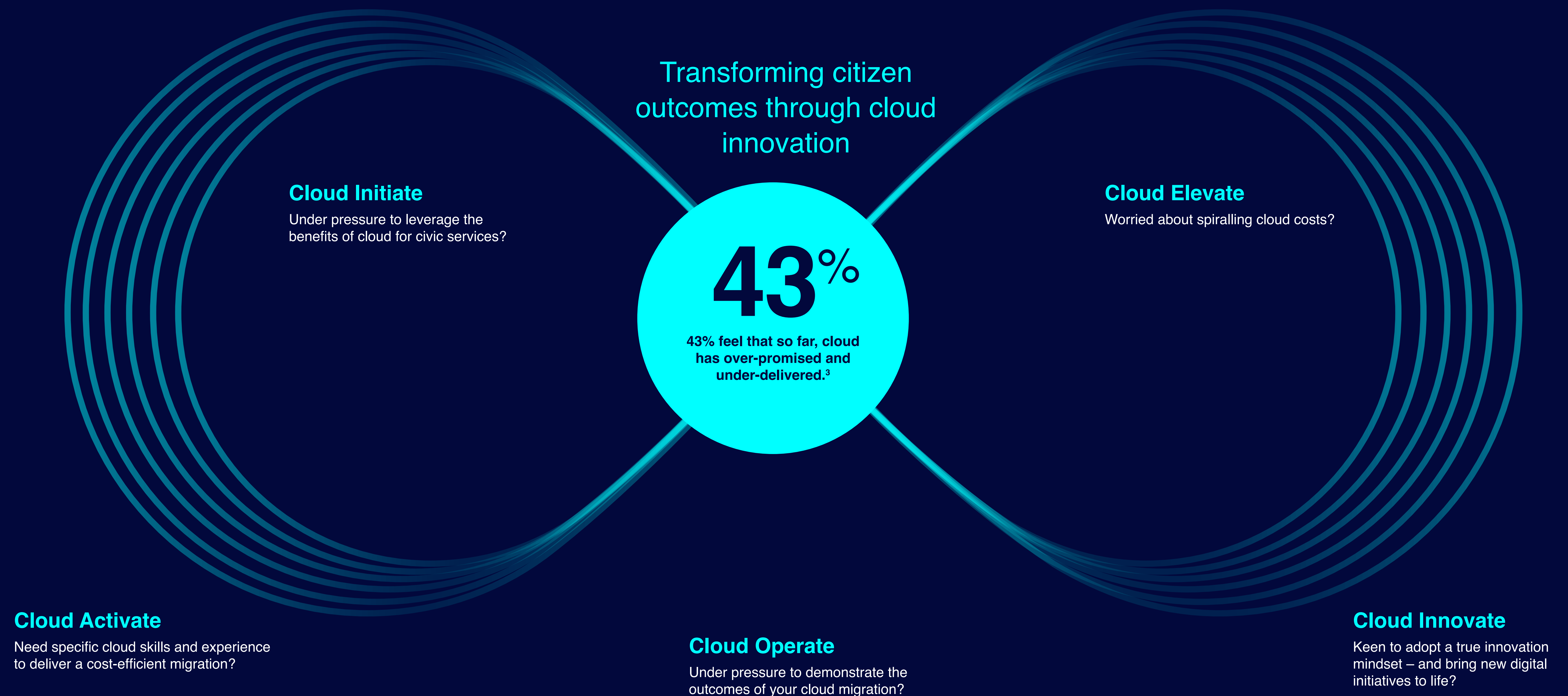
<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Operate

## Your next step: ALIGN YOUR ORGANISATIONAL GOALS

To really ensure you achieve optimum levels of productivity and efficiency, your day-to-day cloud operations need to be closely aligned to your specific local government aims and objectives – and that means better collaboration.



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>



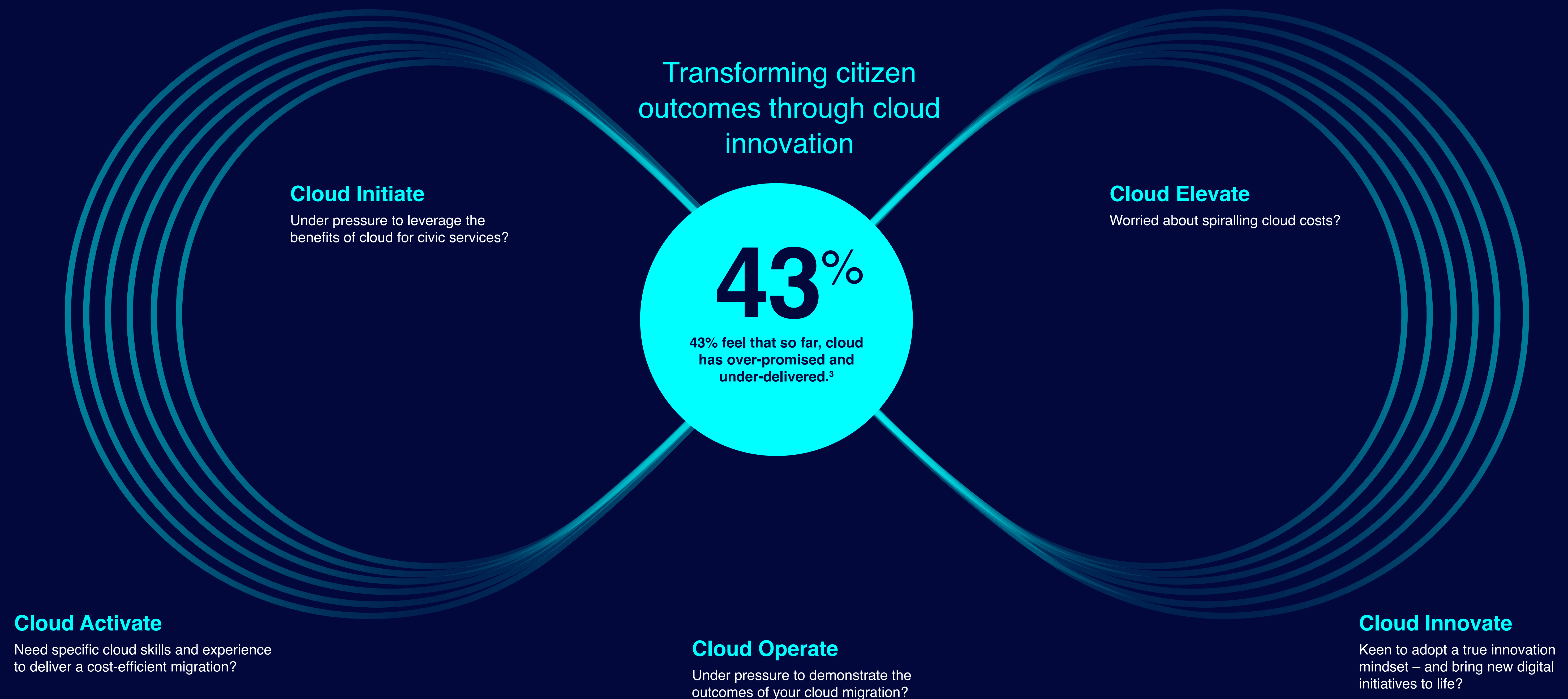
Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Operate

## Maximising operational efficiency in the cloud 24/7

Choose the degree of management you require, with access to Azure and VMware certified experts providing 24x7 operations support and best-practice management toolsets for the public cloud.

- Fully managed
- Co-managed



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

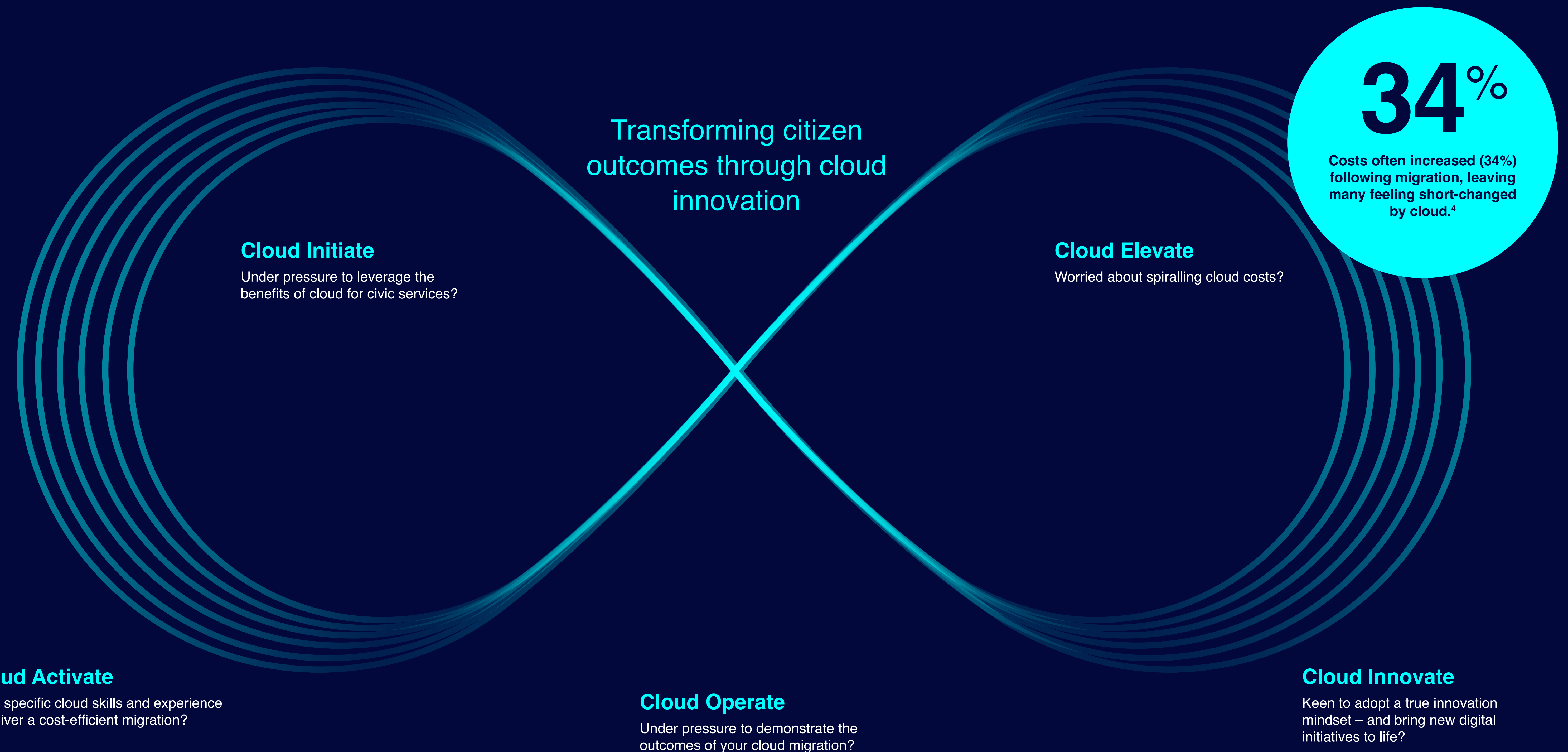


Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Elevate

## Your next step: FOCUS ON GOVERNANCE

Want to stay in control of service roll-out across the LGO, avoid shadow IT, and bring costs back under control? What's key is making sure you get governance right from the outset.



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Elevate

## Taking cloud management and optimisation to new levels

Regain control of cloud governance by continuously optimising spend, resource utilisation, performance, policy-based security and compliance throughout your cloud environment.

- Cloud Management
- Portal / Optimisation
- Reports & Reviews

Transforming citizen outcomes through cloud innovation

### Cloud Initiate

Under pressure to leverage the benefits of cloud for civic services?

### Cloud Elevate

Worried about spiralling cloud costs?

34%

Costs often increased (34%) following migration, leaving many feeling short-changed by cloud.<sup>4</sup>

### Cloud Activate

Need specific cloud skills and experience to deliver a cost-efficient migration?

### Cloud Operate

Under pressure to demonstrate the outcomes of your cloud migration?

### Cloud Innovate

Keen to adopt a true innovation mindset – and bring new digital initiatives to life?

<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>



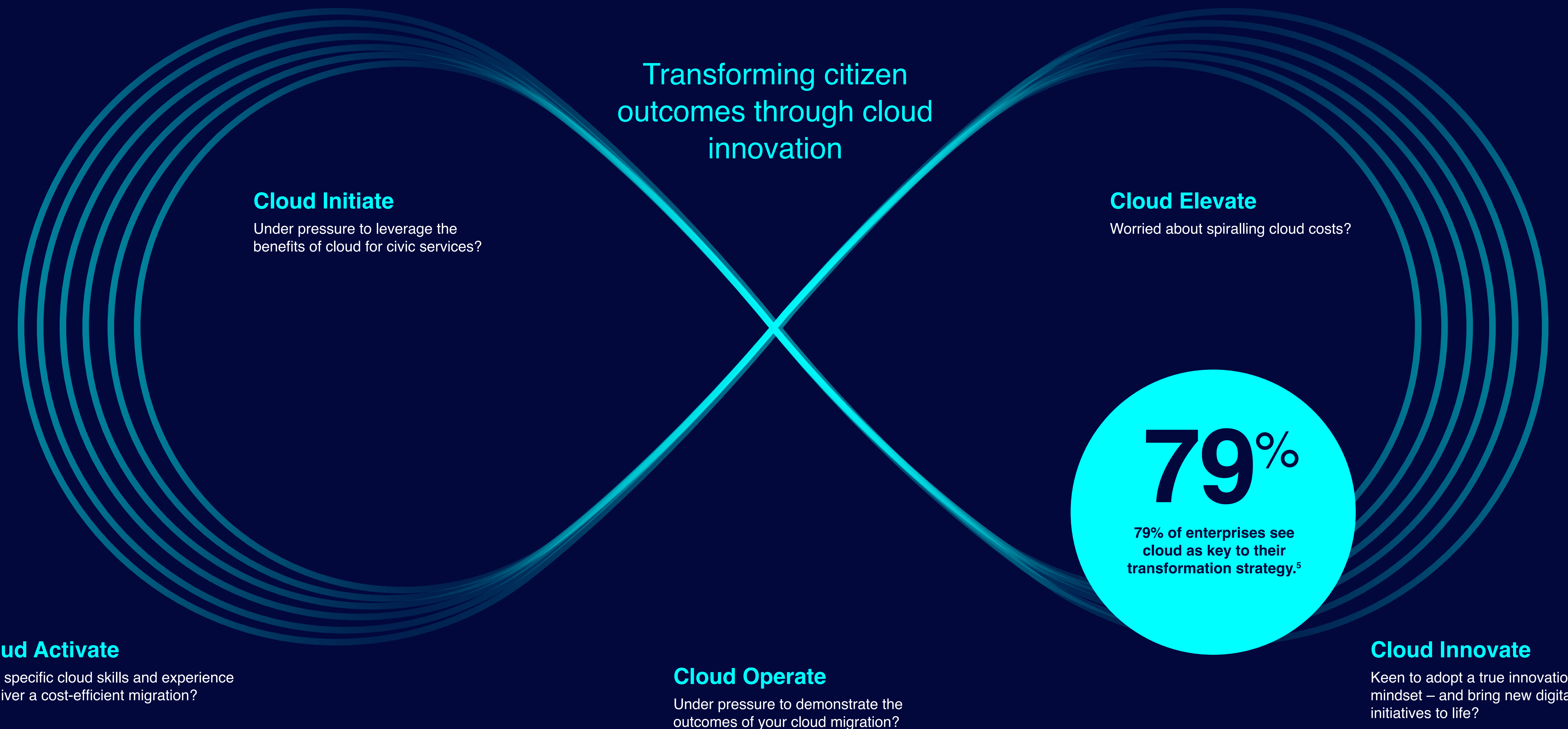
Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Innovate

**Your next step:**  
**TAKE YOUR  
PERFORMANCE  
TO THE NEXT LEVEL**

It's time to take a central role in unleashing innovation and enabling your transformative potential through continuous evolution.

Innovative citizen services can spring from anywhere in the LGO. Ensure you're leading the move to cloud services as they emerge, with an agile, modern architecture that's built to keep evolving and innovating.



<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>

Discover the transformative benefits of continuous digital evolution for your local government services

# Cloud Innovate

## Exploring new realms of cloud innovation

Adopt the latest cloud-native services and technologies for digital initiatives – quickly and simply. Gain access to an expert team of cloud architects, engineers and project managers for ongoing and ad-hoc guidance with cloud design and implementation.

- Shapes Platform
- On-demand Consulting
- Cloud-native

Transforming citizen outcomes through cloud innovation

### Cloud Initiate

Under pressure to leverage the benefits of cloud for civic services?

### Cloud Elevate

Worried about spiralling cloud costs?

79%

79% of enterprises see cloud as key to their transformation strategy.<sup>5</sup>

### Cloud Activate

Need specific cloud skills and experience to deliver a cost-efficient migration?

### Cloud Operate

Under pressure to demonstrate the outcomes of your cloud migration?

### Cloud Innovate

Keen to adopt a true innovation mindset – and bring new digital initiatives to life?

<sup>1</sup> McKinsey and Company / CIO dive

<sup>2,3,4,6</sup> Vanson Bourne: Trends of Cloud Migration, Sept 2019

<sup>5</sup> <https://www.cloudindustryforum.org/content/cloud-and-digital-imperative>