



Capita provides a full range of procurement solutions to the public and private sector, with a strong record of bringing best practice into the NHS to deliver commercial results.

We have a pool of over 100 procurement experts specialising in everything from procurement transformation, business intelligence and systems, to niche market and category experts.

We work alongside client teams to lead or co-deliver innovative solutions that increase value and reduce risk. We offer flexible commercial models including contingent fees and guaranteed outcomes where appropriate.

Our Procurement Solutions in the NHS

We support the NHS at both ICS and individual organisation level; supporting immediate objectives as well as sustainable transformation backed up by guaranteed outcomes.



Spend Analysis

Using accounts payable, purchase order and contracts information we cleanse, categorise (using E-class classifications) and review your data to provide a holistic view of the procurement landscape in terms of spend, suppliers and contract coverage. The data is presented using visualisation tools to provide transparency and aid decision making.



Healthcheck

Coupled with data from the Spend Analysis, discovery workshops with primary stakeholders, we undertake a comprehensive healthcheck of your procurement function providing a benchmark against NHS competency framework, wider public sector commercial standards and industry best practice.



Opportunity Assessment

Using the outputs from the Spend Analysis and supplemented via interviews with key stakeholders, the OA provides an in-depth review of clinical and non-clinical spend areas forming the basis of category strategies. Typically run over the course of 6-8 weeks, the work identifies, quantifies, profiles and validates savings opportunities.



Business Case

We create Business Cases to support the development of ICS wide collaborative procurement functions, tangible savings opportunities and future transformation implementation roadmaps. Our Business Case format is fully aligned to national NHS Improvement PTOM guidance has been endorsed by a number of NHS organisations.



Savings Delivery

Our Savings Delivery service usually follows on from the Opportunity Assessment, enabling us to de-risk your organisation with a guaranteed Return on Investment (ROI) and undertake self-funded transformation work. Typically, the ROI ranges between 4:1 and 10:1 in annualised.



Transformation

We develop roadmaps and undertake detailed workstream planning encompassing structure, governance, systems, processes, talent and organisational structure; to assist NHS organisations to implement their procurement transformation plans and achieve their transformation objectives.

Our other services

Procurement resources & category expertise

Capita has a pool of over 100 procurement professionals, providing our healthcare clients with access to a wide range of clinical and non-clinical subject matter experts.

Contract management & SRM

Our methodology enables us to harness your existing contract activity, reviewing your existing contracts to help mitigate key risks and developing best practice to support an optimised approach with suppliers.

Business Intelligence

We provide cloud-based, dynamic dashboards that integrate all spend and contract information into one single front-end view.

Environmental, Social Value and Governance

Through our ESG diagnostic we support our clients in benchmarking current ESG maturity against key standards, and implementing Social Value criteria into specifications, tender evaluations and supplier contracts.



How we're helping

North West London ICS

NW London is a diverse area with 2.4m people from more than 200 ethnicities.

Capita worked with eight NHS Trusts and the NWL CCG to develop a business case for an ICS wide procurement transformation; creating a single shared procurement service of 150 staff restructured around the NHSE Procurement Target Operating Model (PTOM). Working alongside the existing procurement teams we also completed an Opportunity Assessment which identified very substantial savings from the total annual spend of £6.4bn. Capita is currently engaged to support NWL ICS with the implementation of the new PTOM and delivery of the savings identified.

Hertfordshire & West Essex ICS Procurement Service

H&WE ICS Procurement is a shared procurement service, managing £520m in 3rd party spend per annum for 5 provider Trusts.

Working alongside the existing procurement teams, Capita led the creation of an outline business case, then full business case and opportunity assessment for the creation of a single shared service which identified £46m in potential CIP savings over 5 years. We co-developed a new operating model encompassing 80 procurement staff across the 5 organisations and then went on to co-deliver the transition and transformation programme, embedding new systems, process, policy, structure & data tools. Since then we have been supporting the team in embedding new ways of working, and delivery of the savings opportunities identified.



Get in Touch

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Or find
out more at:

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