



# Who are we?

We are Capita's award-winning procurement consultancy and delivery practice, supporting NHS organisations to meet their commercial and strategic objectives.

We specialise in identifying and delivering savings at an accelerated pace, as well as making change happen through innovative transformation.

In terms of recent results for our NHS clients, we have:



Delivered

# £17.3m

CIP savings within the last year alone



Developed transformation business cases for three different ICS's, one of which resulted in an award for **Transformation of the Year at the NHS Excellence in Supply Awards**



Completed over

# 200

projects since 2022



Executed transformation in procurement and materials management to support three ICS's on their journey to achieve commercial maturity



## Take advantage of our **FREE** Opportunity Assessment

We offer this free of charge service for both individual Trusts and entire ICS's, providing you with:



Interactive BI dashboards, which transform your spend and contractual data in a holistic view of the procurement landscape



A detailed opportunity report including insights into each spend category and potential savings areas based on our benchmarks



A high level maturity assessment, benchmarking commercial maturity and providing tailored improvement recommendations

# What have we done for our clients?



## North West London ICS

Eight Trusts and the ICB were operating as separate procurement functions;

**140**

FTE were covering

**£6.4bn**

spend with very limited collaboration



**Developed** business case for a shared procurement service



**Led** end-to-end transformation into a centralised procurement function



**Helped** achieve £12.6m in CIP savings



**£8m** of this our team delivered under a contingent fee

## Hertfordshire & West Essex ICS

Five Trusts with decentralised procurement facing a lack of collaboration;

**79**

FTE were covering

**£795m**

spend with limited cross-ICS collaboration



**Developed** business case for a shared procurement service



**Led** end-to-end transformation into a centralised procurement function



**Identified** £143m of savings, on target to be delivered over 5 years



**Provided** category-focused resource to clear a backlog of procurement activity



**Developed** the operating model of a new tactical buying hub

## Find out more

To find out how Capita can help you **visit us** or please **get in touch**.

